

Swift Haulage Berhad

(5303 | SWIFT MK) Main | Transportation & Logistics



Results Preview: Mixed Near-Term Trends

Maintain NEUTRAL. Swift Haulage Berhad's (Swift) near-term performance may be mixed, with container haulage volumes likely softer but margins supported by rate revisions, land transport potentially facing margin pressure from an unfavourable mix, and warehousing expected to remain stable on optimal utilisation. Freight forwarding remains the key earnings support on project cargo flows. Our target price is unchanged at **RM0.35** based on 11x FY26F EPS.

Container haulage rate revisions buffer volume softness. We expect container haulage volumes to be softer year-over-year in 4QFY25 due to stricter overload checks since Jul-25 (20-footer back-to-back ban) and a temporary volume loss from a major renewable energy customer with its production line undergoing 9-12 months of planned maintenance (~1.8k containers/month). However, margins should remain supported by post-ban rate revisions. In 9MFY25, container volume declined to 393,293 TEUs (-5.6%yoy), while average revenue per TEU rose to RM533 (+6.0%yoy).

Land transport mix could weigh on margins. For land transportation, steady demand is likely to support a higher number of trips year-on-year, although a mix skewed toward smaller trucks that command lower rates which could result in weaker margins. A total of 207,297 trips (+14.0%yoy) were recorded in 9MFY25, alongside a lower average revenue per trip of RM986 (-7.0%yoy). The segment could see further upside as Phase 1 of the Shah Alam International Logistics Hub (30%-owned associate) comes onstream in 1HFY26 with 300 loading bays, enabling up to 600 land transport trips per day, with Swift as the only logistics partner and therefore likely to undertake the work.

Warehouses at optimal utilisation. The warehousing segment should remain steady, with utilisation at optimal levels averaging 92% in 9MYF25. However, recent quarters have seen some margin pressure due to a higher mix of customers requiring handling activities. Beyond FY25, expansion plans include a cold chain facility in Tebrau, Johor, targeting SEZ demand with a 10k-pallet automated storage and retrieval system (ASRS), and the development of unutilised landbank in Butterworth, Penang, for both ambient and cold chain operations, with contributions expected from FY27.

Freight forwarding to ride on project cargoes. Freight forwarding should remain a bright spot, supported by steady higher-yielding project cargo flows, with better year-on-year performance also supported by inorganic contributions from the Aman Logistiks acquisition in Aug-24. In 9MFY25, freight forwarding jobs rose to 86,751 (+17.4%yoy), with average revenue per job at RM772 (+21.0%yoy).

Earnings estimates. No changes were made to our earnings estimates.

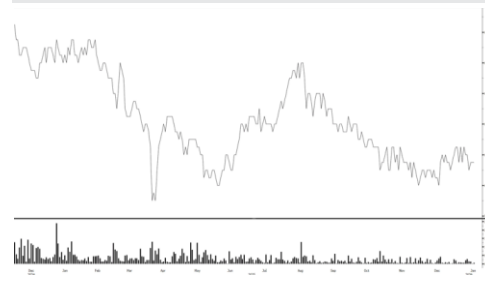
Maintain **NEUTRAL**

Unchanged Target Price **RM0.35**

RETURN STATISTICS

Price @ 16 th January 2026 (RM)	0.38
Expected share price return (%)	-7.1%
Expected dividend yield (%)	2.7%
Expected total return (%)	-4.5%

SHARE PRICE CHART



Price performance (%)	Absolute	Relative
1 month	0.0	-2.7
3 months	-2.6	-9.8
12 months	-16.7	-23.8

INVESTMENT STATISTICS

FYE Dec	2025E	2026F	2027F
Revenue	749.6	779.3	803.4
Operating profit	75.2	78.6	80.7
PBT	38.0	41.3	43.4
Core PATAMI	25.7	28.2	29.7
Core EPS (sen)	2.9	3.2	3.4
DPS (sen)	1.0	1.1	1.2
Dividend yield	2.7%	2.9%	3.1%

KEY STATISTICS

FBM KLCI	1,712.74
Issued shares (m)	893.33
Estimated free float (%)	37.01
Market Capitalisation (RM'm)	325.56
52-wk price range	RM0.34 - RM0.45
3-mth average daily volume (m)	0.16
3-mth average daily value (RM'm)	0.06
Top Shareholders (%)	
Persada Bina Sdn Bhd	24.34
JWD Asia Holding Pte Ltd	21.31
Loo Hooi Keat	5.15

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FINANCIAL SUMMARY

Profit or Loss (RM'm)	2023A	2024A	2025E	2026F	2027F	Cash Flow (RM'm)	2023A	2024A	2025E	2026F	2027F
Revenue	671.5	720.5	749.6	779.3	803.4	PBT	65.9	51.6	38.0	41.3	43.4
Operating profit	100.0	88.2	75.2	78.6	80.7	D&A	69.4	71.3	73.1	73.0	72.9
PBT	65.9	51.6	38.0	41.3	43.4	Changes in WC	5.7	-27.5	6.3	7.1	5.6
Taxation	-2.8	-9.3	-10.2	-11.2	-11.7	Operating cash flow	130.7	111.1	107.1	110.2	110.2
PATAMI	61.7	40.3	25.7	28.2	29.7	Capital expenditure	-88.0	-169.3	-70.0	-70.0	-70.0
Core PATAMI	33.3	26.6	25.7	28.2	29.7	Investing cash flow	-57.9	-168.2	-70.0	-70.0	-70.0
						Debt raised/(repaid)	94.0	15.6	0.0	0.0	0.0
Core EPS (sen)	3.8	3.0	2.9	3.2	3.4	Dividends paid	-15.9	-14.1	-9.0	-9.9	-10.4
PER	10.0	12.5	13.0	11.8	11.2	Financing cash flow	13.5	-47.8	-9.0	-9.9	-10.4
DPS (sen)	1.6	1.6	1.0	1.1	1.2	Net cash flow	86.4	-104.9	28.1	30.4	29.8
Dividend yield	4.2	4.2	2.7	2.9	3.1	Beginning cash flow	34.6	149.3	44.0	72.1	102.5
						Ending cash flow	121.2	44.0	72.1	102.5	132.4
Balance Sheet (RM'm)	2023A	2024A	2025E	2026F	2027F	Profitability Ratios	2023A	2024A	2025E	2026F	2027F
PPE	658.5	752.1	757.7	762.9	767.8	EBIT margin	14.9%	12.2%	10.0%	10.1%	10.0%
ROU assets	356.0	336.3	327.6	319.4	311.6	PBT margin	9.8%	7.2%	5.1%	5.3%	5.4%
Non-current assets	1,312.7	1,386.4	1,372.1	1,353.0	1,336.9	PATAMI margin	9.2%	5.6%	3.4%	3.6%	3.7%
Trade debtors	220.1	260.0	270.6	281.3	290.0	Core PATAMI margin	5.0%	3.7%	3.4%	3.6%	3.7%
Cash	159.2	47.5	72.1	102.5	132.4	ROA	1.9%	1.6%	1.5%	1.6%	1.7%
Current assets	407.7	328.7	364.3	405.7	444.5	ROE	4.7%	3.6%	3.4%	3.7%	3.8%
Long-term debt	503.8	563.2	563.2	563.2	563.2						
Non-current liabilities	594.4	653.1	653.1	653.1	653.1	Growth	2023A	2024A	2025E	2026F	2027F
Short-term debt	263.0	213.1	213.1	213.1	213.1	Revenue growth	4.3%	7.3%	4.0%	4.0%	3.1%
Trade creditors	138.5	99.7	104.4	108.4	111.7	PBT growth	5.8%	-21.7%	-26.4%	8.9%	5.1%
Current liabilities	419.5	327.0	331.6	335.6	338.9	PATAMI growth	27.3%	-34.8%	-36.2%	9.6%	5.5%
Share capital	384.9	386.6	386.6	386.6	386.6	Core PATAMI growth	-32.1%	-20.1%	-3.3%	9.6%	5.5%
Retained earnings	322.0	345.8	362.5	380.8	400.1						
Equity	706.5	735.0	751.7	770.0	789.4	Key Metrics	2023A	2024A	2025E	2026F	2027F
						Containers (TEUs)	588.7k	554.7k	571.3k	588.4k	606.1k
						Transportation trips	216.7k	243.9k	253.7k	263.8k	274.4k
						Freight forwarding jobs	87.4k	100.8k	103.8k	106.9k	110.1k
						Warehousing (sq ft)	1.31m	1.54m	1.86m	1.86m	1.86m

Source: Swift Haulage, MBSBR

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STOCK RECOMMENDATIONS

BUY	Total return is expected to be >10% over the next 12 months.
TRADING BUY	The stock price is expected to rise by >10% within 3 months after a Trading Buy rating has been assigned due to positive news flow.
NEUTRAL	Total return is expected to be between -10% and +10% over the next 12 months.
SELL	Total return is expected to be <-10% over the next 12 months.
TRADING SELL	The stock price is expected to fall by >10% within 3 months after a Trading Sell rating has been assigned due to negative news flow.

SECTOR RECOMMENDATIONS

POSITIVE	The sector is expected to outperform the overall market over the next 12 months.
NEUTRAL	The sector is to perform in line with the overall market over the next 12 months.
NEGATIVE	The sector is expected to underperform the overall market over the next 12 months.

ESG RECOMMENDATIONS* - source Bursa Malaysia and FTSE Russell

☆☆☆☆	Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell
☆☆☆	Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell
☆☆	Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell
☆	Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell

* ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology